

August 1, 2024

FY2025(1Q) (First quarter of the fiscal year ending March 31, 2025)
Financial results supplementary material



喜びを創り喜びを提供する

寿スピリッツ

Kotobuki Spirits Co.,Ltd.

☆ Consolidated Business Results

FY2025(1Q) Segments Business Results (Compared to FY2024)

(Unit: Millions of Yen)

		Net sales	Gross profit	Gross profit rate	SG&A expenses	Operating profit
		Millions of Yen	Millions of Yen	%	Millions of Yen	Millions of Yen
Sucrey	FY2025(1Q)	6,345	4,125	65.0	2,824	1,301
	FY2024(1Q)	5,772	3,691	64.0	2,487	1,204
	YoY (Change)	572	434	1.1	337	96
KCC	FY2025(1Q)	4,423	2,750	62.2	1,881	868
	FY2024(1Q)	3,599	2,070	57.5	1,540	529
	YoY (Change)	823	679	4.7	340	338
Kotobukiseika Tajimakotobuki	FY2025(1Q)	3,359	1,402	41.7	749	652
	FY2024(1Q)	3,001	1,262	42.0	599	662
	YoY (Change)	358	140	△ 0.3	150	△ 9
Sales Subsidiaries	FY2025(1Q)	1,740	671	38.6	456	215
	FY2024(1Q)	1,638	615	37.6	416	199
	YoY (Change)	102	55	1.0	40	15
Kujyukushima Group	FY2025(1Q)	1,564	824	52.7	642	181
	FY2024(1Q)	1,385	727	52.5	571	155
	YoY (Change)	178	97	0.2	70	26
Others	FY2025(1Q)	132	94	71.2	94	0
	FY2024(1Q)	146	102	69.9	97	5
	YoY (Change)	△ 13	△ 7	1.3	△ 3	△ 4
Segments Total	FY2025(1Q)	17,566	9,869	56.2	6,649	3,220
	FY2024(1Q)	15,544	8,469	54.5	5,712	2,757
	YoY (Change)	2,022	1,399	1.7	936	462
(Reconciling items)	FY2025(1Q)	△ 2,039	△ 153	-	△ 361	208
	FY2024(1Q)	△ 1,691	△ 34	-	△ 335	301
	YoY (Change)	△ 348	△ 119	-	△ 26	△ 93
Total	FY2025(1Q)	15,526	9,715	62.6	6,287	3,428
	FY2024(1Q)	13,853	8,435	60.9	5,376	3,058
	YoY (Change)	1,673	1,279	1.7	910	369

☆ Consolidated Business Results

FY2025(1Q) Segments sales

		FY2024 (1Q)	FY2025 (1Q)	YoY (Change)	YoY (%)
Sucrey		Millions of Yen	Millions of Yen	Millions of Yen	%
	Wholesale	1,660	1,830	170	10.3
	Retail	3,650	4,055	404	11.1
	Mail order	271	246	△ 24	△ 9.2
	Wholesale (Overseas)	85	70	△ 15	△ 18.0
	Internal sales	104	142	37	36.2
Total		5,772	6,345	572	9.9
KCC	Wholesale	843	1,435	591	70.1
	Retail	1,833	2,068	234	12.8
	Mail order	644	716	72	11.2
	Wholesale (Overseas)	126	76	△ 49	△ 39.3
	Internal sales	151	126	△ 24	△ 16.4
Total		3,599	4,423	823	22.9
Kotobukiseika Tajimakotobuki	Wholesale	1,765	1,934	169	9.6
	Retail	203	196	△ 6	△ 3.2
	Mail order	54	53	0	△ 0.7
	Internal sales	979	1,174	195	20.0
Total		3,001	3,359	358	11.9
Sales Subsidiaries	Wholesale	1,299	1,399	99	7.6
	Retail	227	232	5	2.4
	Mail order	86	77	△ 8	△ 10.1
	Internal sales	24	31	6	25.2
Total		1,638	1,740	102	6.2
Kujyukushima Group	Wholesale	319	351	31	9.9
	Retail	608	622	14	2.4
	Mail order	28	26	△ 1	△ 6.4
	Wholesale (Overseas)	0	0	0	△ 100.0
	Internal sales	429	564	134	31.4
Total		1,385	1,564	178	12.9
Others	Non-life insurance agency	1	1	0	34.1
	Health food business	24	18	△ 5	△ 24.2
	Taiwan (Confectionery business)	120	113	△ 7	△ 6.0
	Internal sales	1	0	△ 1	△ 100.0
Total		146	132	△ 13	△ 9.4