

August 3, 2026

FY2027(1Q) (First quarter of the fiscal year ending March 31, 2027)
Financial results supplementary material



喜びを創り喜びを提供する

寿スピリッツ

Kotobuki Spirits Co.,Ltd.

☆ Consolidated Business Results

FY2027(1Q) Segments Business Results (Compared to FY2026)

(Unit: Millions of Yen)

		Net sales	Gross profit	Gross profit rate	SG&A expenses	Operating profit
		Millions of Yen	Millions of Yen	%	Millions of Yen	Millions of Yen
SUCREY GROUP (*1)	FY2027(1Q)	8,629	5,669	65.7	4,028	1,641
	FY2026(1Q)	8,079	5,128	63.5	3,822	1,306
	YoY (Change)	550	540	2.2	205	335
KCC	FY2027(1Q)	5,376	3,330	61.9	2,314	1,016
	FY2026(1Q)	4,891	2,979	60.9	2,110	869
	YoY (Change)	485	350	1.0	203	146
KOTOBUKISEIKA GROUP (*1)	FY2027(1Q)	4,293	1,883	43.9	849	1,033
	FY2026(1Q)	3,818	1,583	41.5	748	835
	YoY (Change)	475	299	2.4	100	198
Sales Subsidiaries	FY2027(1Q)	1,952	779	39.9	502	276
	FY2026(1Q)	1,779	682	38.4	474	208
	YoY (Change)	173	96	1.5	28	68
Others (*2)	FY2027(1Q)	148	105	70.8	108	△ 3
	FY2026(1Q)	100	68	68.1	82	△ 13
	YoY (Change)	48	36	2.7	26	10
Segments Total	FY2027(1Q)	20,401	11,768	57.7	7,803	3,965
	FY2026(1Q)	18,668	10,443	55.9	7,238	3,205
	YoY (Change)	1,732	1,324	1.7	564	760
(Reconciling items)	FY2027(1Q)	△ 1,733	△ 219	-	△ 405	186
	FY2026(1Q)	△ 1,692	△ 138	-	△ 372	234
	YoY (Change)	△ 40	△ 80	-	△ 32	△ 47
Total	FY2027(1Q)	18,668	11,549	61.9	7,397	4,152
	FY2026(1Q)	16,976	10,305	60.7	6,865	3,439
	YoY (Change)	1,692	1,244	1.2	531	712

(*1)Effective April 1, 2026, KCC established Hakone Tokinomi Co., Ltd. as a wholly owned subsidiary, and accordingly changed its segment name to "KCC Group."

(*2)"Other" includes non-life insurance agency business, health food business, and confectionery business overseas (Taiwan).

☆ Consolidated Business Results

FY2027(1Q) Segments sales (Compared to FY2026)

		FY2025 (1Q)	FY2026 (1Q)	YoY (change)	YoY (%)
SUCREY GROUP		Millions of Yen	Millions of Yen	Millions of Yen	%
	Wholesale	2,276	2,307	30	1.4
	Retail	5,100	5,756	656	12.9
	Mail order	277	284	7	2.7
	Wholesale (Overseas)	85	65	△ 19	△ 23.2
	Internal sales	340	216	△ 124	△ 36.5
	Total	8,079	8,629	550	6.8
KCC GROUP	Wholesale	1,517	1,696	179	11.8
	Retail	2,357	2,606	248	10.5
	Mail order	790	831	40	5.1
	Wholesale (Overseas)	135	121	△ 13	△ 10.1
	Internal sales	90	121	30	34.1
	Total	4,891	5,376	485	9.9
KOTOBUKISEIKA GROUP	Wholesale	2,315	2,634	319	13.8
	Retail	223	224	0	0.3
	Mail order	49	56	6	12.9
	Wholesale (Overseas)	-	1	1	-
	Internal sales	1,229	1,376	147	12.0
	Total	3,818	4,293	475	12.5
Sales Subsidiaries	Wholesale	1,440	1,607	167	11.6
	Retail	231	253	22	9.8
	Mail order	75	71	△ 3	△ 4.4
	Internal sales	32	19	△ 13	△ 40.4
	Total	1,779	1,952	173	9.7
Others	Non-life insurance agency	1	1	0	38.3
	Health food business	14	13	△ 1	△ 10.4
	Taiwan (Confectionery business)	84	133	49	58.7
	Internal sales	-	0	0	-
	Total	100	148	48	48.1