

Translation

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Summary of Consolidated Financial Results for the Three Months Ended June 30, 2024 (Based on Japanese GAAP)

August 1, 2024

Company name: Kotobuki Spirits Co., Ltd.
 Stock exchange listing: Tokyo
 Stock code: 2222 URL <https://www.kotobukispirits.co.jp/>
 Representative: PRESIDENT Seigo Kawagoe
 Inquiries: Managing Director Shinji Matsumoto TEL 0859-22-7477
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on financial results: Yes
 Holding of financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2024 (from April 1, 2024 to June 30, 2024)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2024	15,526	12.1	3,428	12.1	3,447	11.8	2,265	9.5
Three months ended June 30, 2023	13,853	45.6	3,058	165.9	3,083	136.8	2,068	146.6

	Earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended June 30, 2024	14.56	–
Three months ended June 30, 2023	13.30	–

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of June 30, 2024	43,390	33,147	76.4	213.04
As of March 31, 2024	46,510	35,223	75.7	226.38

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2024	–	0.00	–	28.00	–
Year ending March 31, 2025	–				
Year ending March 31, 2025 (Forecast)		0.00	–	28.00	28.00

3. Forecast of consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	32,000	10.8	7,420	12.0	7,455	11.8	4,940	10.9	31.75
Full year	70,000	9.3	17,530	11.1	17,600	10.9	11,800	8.9	75.84

4. Notes

- (1) Significant changes in the scope of consolidation during the three months ended June 30, 2024: No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2024	155,607,600 shares	As of March 31, 2024	155,607,600 shares
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Number of treasury shares at the end of the period

As of June 30, 2024	12,070 shares	As of March 31, 2024	12,070 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2024	155,595,530 shares	Three months ended June 30, 2023	155,595,850 shares
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Quarterly consolidated financial statements

Consolidated balance sheets

(Millions of yen)

	As of March 31, 2024	As of June 30, 2024
Assets		
Current assets		
Cash and deposits	23,689	20,362
Notes and accounts receivable - trade	7,015	5,527
Merchandise and finished goods	2,403	3,084
Work in process	101	122
Raw materials and supplies	797	867
Other	400	445
Allowance for doubtful accounts	(0)	(0)
Total current assets	34,408	30,410
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	3,886	4,196
Machinery, equipment and vehicles, net	2,020	2,231
Tools, furniture and fixtures, net	379	373
Land	2,800	3,026
Leased assets, net	7	11
Construction in progress	370	415
Total property, plant and equipment	9,465	10,255
Intangible assets	82	118
Investments and other assets		
Other	2,564	2,616
Allowance for doubtful accounts	(9)	(9)
Total investments and other assets	2,554	2,606
Total non-current assets	12,102	12,979
Total assets	46,510	43,390
Liabilities		
Current liabilities		
Notes and accounts payable - trade	1,704	1,865
Accounts payable - other	1,660	1,522
Income taxes payable	3,022	1,189
Provision for bonuses	1,137	661
Other	1,299	2,527
Total current liabilities	8,824	7,766
Non-current liabilities		
Long-term borrowings	300	300
Retirement benefit liability	1,950	1,960
Other	211	215
Total non-current liabilities	2,462	2,475
Total liabilities	11,287	10,242

	(Millions of yen)	
	As of March 31, 2024	As of June 30, 2024
Net assets		
Shareholders' equity		
Share capital	1,217	1,217
Capital surplus	1,323	1,323
Retained earnings	32,508	30,417
Treasury shares	(6)	(6)
Total shareholders' equity	35,042	32,952
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	55	69
Foreign currency translation adjustment	49	55
Remeasurements of defined benefit plans	75	70
Total accumulated other comprehensive income	180	195
Total net assets	35,223	33,147
Total liabilities and net assets	46,510	43,390

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Three months ended June 30, 2023	Three months ended June 30, 2024
Net sales	13,853	15,526
Cost of sales	5,417	5,811
Gross profit	8,435	9,715
Selling, general and administrative expenses	5,376	6,287
Operating profit	3,058	3,428
Non-operating income		
Interest income	0	0
Dividend income	3	3
Rental income from land and buildings	12	12
Other	12	8
Total non-operating income	27	24
Non-operating expenses		
Interest expenses	0	—
Other	2	5
Total non-operating expenses	2	5
Ordinary profit	3,083	3,447
Extraordinary losses		
Loss on retirement of non-current assets	1	4
Total extraordinary losses	1	4
Profit before income taxes	3,082	3,443
Income taxes	1,013	1,177
Profit	2,068	2,265
Profit attributable to owners of parent	2,068	2,265

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Three months ended June 30, 2023	Three months ended June 30, 2024
Profit	2,068	2,265
Other comprehensive income		
Valuation difference on available-for-sale securities	5	14
Foreign currency translation adjustment	13	5
Remeasurements of defined benefit plans, net of tax	(3)	(5)
Total other comprehensive income	15	15
Comprehensive income	2,084	2,281
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,084	2,281