

August 1, 2025

FY2026(1Q) (First quarter of the fiscal year ending March 31, 2026)
Financial results supplementary material



喜びを創り喜びを提供する

寿スピリッツ

Kotobuki Spirits Co.,Ltd.

☆ Consolidated Business Results

FY2026(1Q) Segments Business Results (Compared to FY2025)

(Unit: Millions of Yen)

		Net sales	Gross profit	Gross profit rate	SG&A expenses	Operating profit
		Millions of Yen	Millions of Yen	%	Millions of Yen	Millions of Yen
SUCREY GROUP (*1)	FY2026(1Q)	8,079	5,128	63.5	3,822	1,306
	FY2025(1Q)	7,513	4,950	65.9	3,444	1,506
	YoY (Change)	566	178	△ 2.4	378	△ 200
KCC	FY2026(1Q)	4,891	2,979	60.9	2,110	869
	FY2025(1Q)	4,423	2,750	62.2	1,881	868
	YoY (Change)	468	229	△ 1.3	228	0
KOTOBUKISEIKA GROUP (*1)	FY2026(1Q)	3,818	1,583	41.5	748	835
	FY2025(1Q)	3,359	1,402	41.7	749	652
	YoY (Change)	458	181	△ 0.3	0	182
Sales Subsidiaries	FY2026(1Q)	1,779	682	38.4	474	208
	FY2025(1Q)	1,740	671	38.6	456	215
	YoY (Change)	38	11	△ 0.2	17	△ 6
Others (*2)	FY2026(1Q)	100	68	68.1	82	△ 13
	FY2025(1Q)	132	94	71.2	94	0
	YoY (Change)	△ 32	△ 25	△ 3.0	△ 11	△ 13
Segments Total	FY2026(1Q)	18,668	10,443	55.9	7,238	3,205
	FY2025(1Q)	17,170	9,869	57.5	6,625	3,243
	YoY (Change)	1,498	574	△ 1.5	612	△ 38
(Reconciling items)	FY2026(1Q)	△ 1,692	△ 138	-	△ 372	234
	FY2025(1Q)	△ 1,643	△ 153	-	△ 338	184
	YoY (Change)	△ 48	15	-	△ 34	49
Total	FY2026(1Q)	16,976	10,305	60.7	6,865	3,439
	FY2025(1Q)	15,526	9,715	62.6	6,287	3,428
	YoY (Change)	1,449	590	△ 1.9	578	11

(*1) Due to organizational changes within the Group implemented at the beginning of the first quarter of the fiscal year ending March 31, 2026, “Sucrey” and “Kujyukushima Group” were merged and the segment name was changed to “Sucrey Group”. Segment information for the previous fiscal year has been prepared according to the new segmentation. In addition, the segment name of “Kotobuki Seika and Tajima Kotobuki” was changed to “Kotobuki Seika Group”.

(*2) “Other” includes non-life insurance agency business, health food business, and confectionery business overseas (Taiwan).

☆ Consolidated Business Results

FY2026(1Q) Segments sales (Compared to FY2025)

		FY2025 (1Q)	FY2026 (1Q)	YoY (change)	YoY (%)
SUCREY GROUP		Millions of Yen	Millions of Yen	Millions of Yen	%
	Wholesale	2,182	2,276	94	4.3
	Retail	4,677	5,100	422	9.0
	Mail order	272	277	4	1.6
	Wholesale (Overseas)	70	85	14	21.1
	Internal sales	310	340	30	9.7
	Total	7,513	8,079	566	7.5
KCC	Wholesale	1,435	1,517	81	5.7
	Retail	2,068	2,357	289	14.0
	Mail order	716	790	74	10.4
	Wholesale (Overseas)	76	135	58	76.2
	Internal sales	126	90	△ 36	△ 28.7
	Total	4,423	4,891	468	10.6
KOTOBUKISEIKA GROUP	Wholesale	1,934	2,315	380	19.7
	Retail	196	223	27	13.8
	Mail order	53	49	△ 3	△ 6.8
	Internal sales	1,174	1,229	54	4.6
	Total	3,359	3,818	458	13.6
Sales Subsidiaries	Wholesale	1,399	1,440	41	3.0
	Retail	232	231	△ 1	△ 0.8
	Mail order	77	75	△ 2	△ 3.1
	Internal sales	31	32	1	3.7
	Total	1,740	1,779	38	2.2
Others	Non-life insurance agency	1	1	0	△ 9.5
	Health food business	18	14	△ 3	△ 17.8
	Taiwan (Confectionery business)	113	84	△ 28	△ 25.5
	Internal sales	-	0	0	-
	Total	132	100	△ 32	△ 24.3