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Summary of Consolidated Financial Results for the Three Months Ended June 30, 2026 supplementary material

August 3,2026

Company name: Kotobuki Spirits Co., Ltd.
Stock exchange listing: Tokyo
Stock code: 2222
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(Amounts less than one million yen are rounded down)

1.FY2027(1Q)Highlight

Results of FY2027 (1Q) (April-June)

Sales and profits reach record highs on a quarterly basis

- Net sales increased 10.0% and ordinary income increased 20.3%, with proactive initiatives driving both net sales and profit at each level to record highs on a quarterly basis.
- Inbound sales (international terminal sales) reached 2,698 million yen, up 1.9% year on year, surpassing the prior-year level, despite headwinds from the deterioration in Japan-China relations, supported by strengthened countermeasures.
- During the period, we opened five new stores and closed one store, including the launch of our new brand “MILLI MILLI" at Isetan Shinjuku and "Hakata ORIOORI" at Daimaru Fukuoka Tenjin in May, as well as the renewal opening of "Tokyo Milk Cheese Factory" Gransta Tokyo store in June.

2.Results of FY2027(YoY)

(Unit:Millions of Yen,%)

	FY2026(1Q)		FY2027(1Q)			
	amount	To-sales rate	amount	To-sales rate	YoY(Change)	YoY(%)
Net Sales	16,976	—	18,668	—	1,692	10.0
Gross profit	10,305	60.7	11,549	61.9	1,244	12.1
SG&A expenses	6,865	40.4	7,397	39.6	531	7.7
Operating profit	3,439	20.3	4,152	22.2	712	20.7
Ordinary profit	3,472	20.5	4,178	22.4	706	20.3
Profit attributable to owners of parent	2,303	13.6	2,731	14.6	428	18.6
Earnings per share(yen)	14.92		17.69		2.77	

3.Results of FY2027(SEGMENTS)

(Unit:Millions of Yen,%)

	Net Sales				Operating profit		
	FY2026(1Q)	FY2027(1Q)	YoY (Change)	YoY (%)	FY2026(1Q)	FY2027(1Q)	YoY (Change)
SUCREY GROUP	8,079	8,629	550	6.8	1,306	1,641	335
KCC GROUP *	4,891	5,376	485	9.9	869	1,016	146
KOTOBUKISEIKA GROUP	3,818	4,293	475	12.5	835	1,033	198
SALES SUBSIDIARIES	1,779	1,952	173	9.7	208	276	68
OTHERS	100	148	48	48.1	△13	△3	10
SEGMENTS TOTAL	18,668	20,401	1,732	9.3	3,205	3,965	760
ADJUSTMENT	△1,692	△1,733	△40	—	234	186	△47
TOTAL	16,976	18,668	1,692	10.0	3,439	4,152	712

* Effective April 1, 2026, KCC established Hakone Tokinomi Co., Ltd. as a wholly owned subsidiary, and accordingly changed its segment name to "KCC Group.“

4.Quarterly results

(Unit:Millions of Yen,%)

	FY2025(2Q-4Q)			FY2026(1Q-4Q)				FY2027(1Q)
	2Q(Jul.-Sep.)	3Q(Oct.-Dec.)	4Q(Jan.-Mar.)	1Q(Apr.-Jun.)	2Q(Jul.-Sep.)	3Q(Oct.-Dec.)	4Q(Jan.-Mar.)	1Q(Apr.-Jun.)
Net Sales	17,379	20,901	18,541	16,976	18,811	22,697	20,295	18,668
YoY(%)	15.6	15.2	9.1	9.3	8.2	8.6	9.5	10.0
Operating profit	4,048	6,069	4,065	3,439	4,001	6,570	4,586	4,152
YoY(%)	13.6	18.7	0.5	0.3	△ 1.2	8.3	12.8	20.7
Ordinary profit	4,072	6,086	4,079	3,472	4,044	6,595	4,620	4,178
YoY(%)	13.6	18.6	0.3	0.7	△ 0.7	8.4	13.3	20.3

5.Business Forecast for FY2027

(Unit:Millions of Yen,%)

		FY2026	**FY2027 (forecast)**	YoY (Change)	YoY (%)
Net Sales	(1Q-2Q)	35,787	38,300	2,512	7.0
	(3Q-4Q)	42,993	46,200	3,206	7.5
	(1Q-4Q)	78,781	84,500	5,718	7.3
Gross profit	(1Q-2Q)	21,526	23,320	1,793	8.3
	(3Q-4Q)	26,862	29,200	2,337	8.7
	(1Q-4Q)	48,388	52,520	4,131	8.5
(Gross profit rate)	(1Q-2Q)	60.1	60.9	0.7	—
	(3Q-4Q)	62.5	63.2	0.7	—
	(1Q-4Q)	61.4	62.2	0.7	—
SG&A expenses	(1Q-2Q)	14,085	15,130	1,044	7.4
	(3Q-4Q)	15,704	16,840	1,135	7.2
	(1Q-4Q)	29,789	31,970	2,180	7.3
(SG&A expenses rate)	(1Q-2Q)	39.4	39.5	0.1	—
	(3Q-4Q)	36.5	36.5	△ 0.1	—
	(1Q-4Q)	37.8	37.8	0.0	—
Operating profit	(1Q-2Q)	7,441	8,190	748	10.1
	(3Q-4Q)	11,157	12,360	1,202	10.8
	(1Q-4Q)	18,598	20,550	1,951	10.5
Ordinary profit	(1Q-2Q)	7,517	8,220	702	9.3
	(3Q-4Q)	11,216	12,390	1,173	10.5
	(1Q-4Q)	18,733	20,610	1,876	10.0
Profit attributable to owners of parent	(1Q-2Q)	5,016	5,500	483	9.6
	(3Q-4Q)	7,541	8,310	768	10.2
	(1Q-4Q)	12,557	13,810	1,252	10.0

Earnings per share(yen)	(1Q-4Q)	81.32	89.42
Dividend/stock(yen) *	(1Q-4Q)	35.00	45.00

Capex(Million of Yen)	(1Q-4Q)	2,570	4,000
Depreciation(Million of Yen)	(1Q-4Q)	1,691	1,750

* There have been no changes to the earnings forecast since the announcement dated May 14, 2026. Regarding the dividend forecast, please refer to the “Notice Regarding a Partial Change to the Dividend Policy (Implementation of an Interim Dividend) and Revision of the Dividend Forecast” which was disclosed eparately today.

6.Business Forecast for FY2027 (SEGMENTS)

(Unit:Millions of Yen,%)

	Net Sales				Operating profit		
	FY2026	FY2027 (forecast)	YoY (Change)	YoY (%)	FY2026	FY2027 (forecast)	YoY (Change)
SUCREY GROUP	37,054	39,700	2,645	7.1	7,087	7,760	672
KCC GROUP	23,184	24,800	1,615	7.0	4,833	5,350	516
KOTOBUKISEIKA GROUP	16,298	17,550	1,251	7.7	3,823	4,267	443
SALES SUBSIDIARIES	7,804	8,310	505	6.5	1,089	1,198	108
OTHERS	674	700	25	3.8	28	28	△0
SEGMENTS TOTAL	85,016	91,060	6,043	7.1	16,862	18,603	1,740
ADJUSTMENT	△6,235	△6,560	△324	—	1,735	1,947	211
TOTAL	78,781	84,500	5,718	7.3	18,598	20,550	1,951